

Dec 30 2019 - Jan 3 2021 Springboard Annual Review 2020 Chicago Loop Alliance State Street Gated Count

| | | 2020 | 2019 | YoY % | Springboard Sp | ~ |
|-------------------|--------------|------------|------------|--------|----------------|-------------|
| | | | | Change | US Downtown | High Street |
| Total Pedestrians | S | 35,324,140 | 84,181,698 | -58.0% | -59.2% | -45.2% |
| Pre-COVID | 12/30 - 3/16 | 14,860,683 | 13,501,345 | 0.9% | 0.6% | -4.8% |
| Lockdown | 3/17 - 5/29 | 3,421,553 | 16,654,825 | -79.5% | -76.7% | -69.4% |
| Civil Unrest 1 | 5/30 - 8/9 | 5,343,343 | 18,881,231 | -71.7% | -75.1% | -56.2% |
| Civil Unrest 2 | 8/10 - 9/2 | 2,332,058 | 7,226,168 | -67.7% | -69.6% | -38.3% |
| Reopening | 9/3 - 11/16 | 6,353,404 | 19,007,768 | -66.6% | -65.6% | -37.2% |
| Lockdown 2 | 11/17 - 1/3 | 3,013,099 | 8,910,361 | -66.2% | -65.5% | -54.8% |
| | | | | | | |

Key Stats

The busiest block face this year was West Side Wacker - Lake with a total of 3,101,132 visits, with East Side Vanburen - Congress seeing the lowest number of visitors (660,091).

The block face that saw the lowest amount of YoY decline this year was West Side Washington - Madison which only saw a -54.1% decrease in visits, whilst the block face with the greatest decline in visits this year was East Side Adams - Jackson with visits down -65.5% compared to the previous year.

The busiest week on State Street this year was week 5 (27 Jan - 02 Feb) with a total of 1,419,802 visits, whilst the quietest week was week 14 (30 Mar - 05 Apr) with a total of 297,220 visits.

Commentary

To use the word "unprecedented" truly underplays the impact that Covid-19 has had on global economies, and within that of course retail destinations and downtown areas. In normal pre-Covid circumstances we would review the year in terms of quarters and months, however, the various events throughout the year, ranging from lockdowns to the reopening of retail to civil unrest, means that it simply isn't relevant to evaluate the year using what are essentially arbitrary divisions of time.

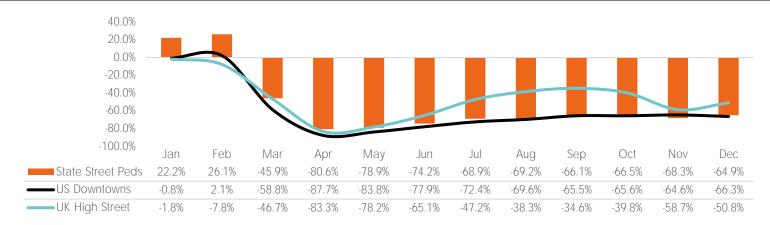
The year began with pedestrian counts on State Street essentially even to 2019. In fact, the first 10 weeks of the year saw counts +0.9% year-on-year growth. However when the COVID-19 pandemic resulted in the first lockdowns in March, footfall plummeted to a level never previously recorded, with average daily visitors nearly -80% lower than the previous year.

It wasn't until the the George Floyd protests at the end of May where pedestrian counts saw a slight lift, with footfall for the subsequent 6 weeks on average -71.7% lower than in 2019. Additional protests and looting in early August, coupled with some reopening of retail and the beginnings of Covid fatigue, resulted in pedestrian counts by the end of the summer only -67% lower than in 2019.

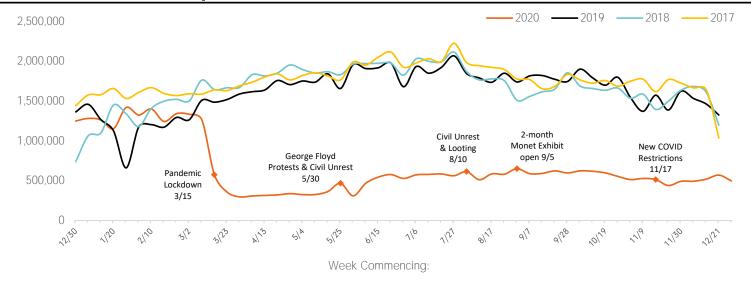
The Monet exhibit opening on September 5 was a slight visitor draw, increasing the average annual trend to -66.6%. Despite new city-wide restrictions instated mid-November, pedestrian counts remained at -66% lower that 2019 for the remainder of the year.

While still not back to the levels of 2019, pedestrian counts in the UK are recovering better than in the US. To begin with, the "Pre-COVID" metrics above include all data prior to 3/17, thus while the US was still behaving relatively "normally", the pandemic had already begun to take affect on pedestrian counts in the UK. In the following months, the UK were largely unaffected by civil unrest and protests, but pedestrian counts steadily grew, with the annual trend reaching just -34% lower than 2019, while US pedestrian counts were barely a third of the previous year's counts. It wasn't until new COVID restrictions were introduced in the UK in November when the annual trend dipped back to -59%, just a six point difference to the US trend.

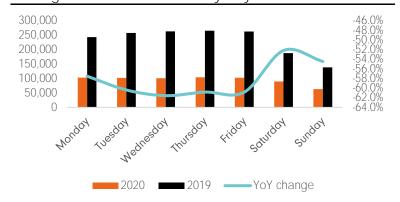




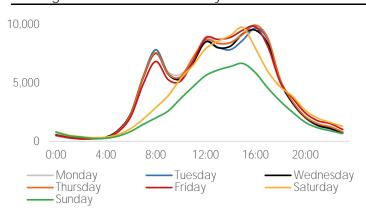
Annual Pedestrian Performance by Week



Average Visits to State Street by Day

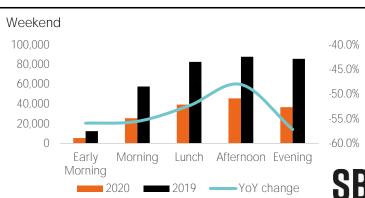


Average Visits to State Street by Hour



Average Visits to State Street by Day Part





| | Total Visits Yo | Y % Change | | Total Visits | YoY % Change |
|---------------------------------|-----------------|------------|---------------------------------|--------------|--------------|
| West Side Adams - Jackson | 1,217,121 | -56.2% | East Side Adams - Jackson | 887,743 | -65.5% |
| West Side Jackson - Vanburen | 1,374,099 | -57.8% | East Side Jackson - Vanburen | 902,370 | -62.8% |
| West Side Lake - Randolph | 2,765,576 | -55.7% | East Side Lake - Randolph | 2,868,059 | -57.8% |
| West Side Madison - Monroe | 2,888,584 | -56.7% | East Side Madison - Monroe | 1,957,696 | -63.1% |
| West Side Monroe - Adams | 2,348,381 | -56.4% | East Side Monroe - Adams | 1,147,119 | -62.9% |
| West Side Randolph - Washington | 3,101,132 | -54.5% | East Side Randolph - Washington | 2,698,064 | -56.1% |
| West Side Vanburen - Congress | 933,240 | -55.7% | East Side Vanburen - Congress | 660,091 | -63.3% |
| West Side Wacker - Lake | 2,633,521 | -55.3% | East Side Wacker - Lake | 1,700,923 | -63.7% |
| West Side Washington - Madison | 1,843,557 | -54.1% | East Side Washington - Madison | 2,089,094 | -55.8% |

SB.

Michigan Avenue

| | 2020 | 2019 | YoY% Change |
|-------------------------|-----------|------------|-------------|
| Wacker Intersection | 6,257,453 | 13,752,325 | -54.5% |
| Washington Intersection | 4,357,098 | 11,464,896 | -62.0% |
| | | | |

616,290

2,214,109

Key Stats

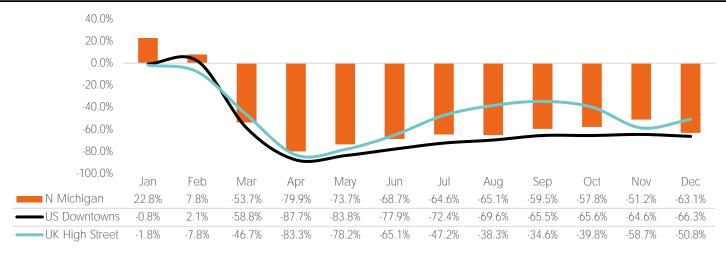
The busiest week at the Washington Intersection of N Michigan Avenue was week 1 (30 Dec - 05 Jan) with a total of 243,925 visits.

The busiest week at the Wacker Intersection of N Michigan Avenue was week 10 (02 Mar \cdot 08 Mar) with a total of 137,767 visits.

The busiest week at the Chicago Pedway was week 7 (10 Feb - 16 Feb) with a total of 65,220 visits.

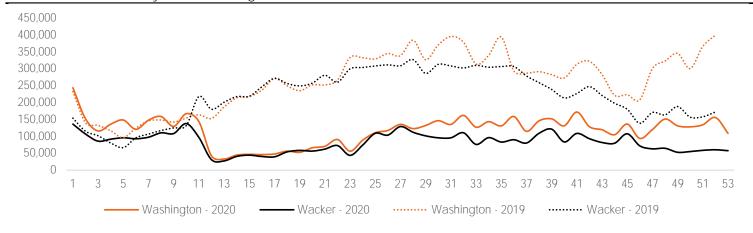
YoY Performance by Month - Michigan Ave

Chicago Pedway

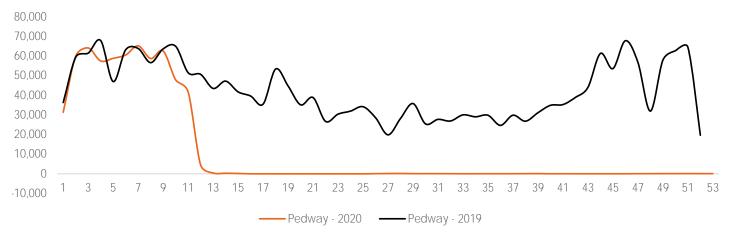


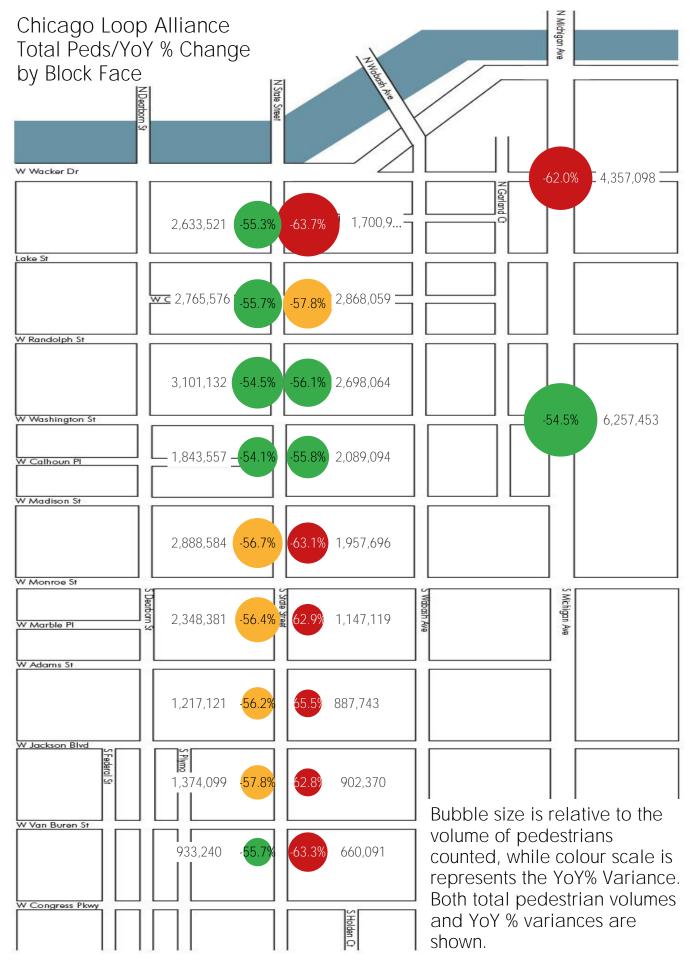
-72.2%

Annual Performance by Week - Michigan Avenue



Annual Performance by Week - Chicago Pedway





Chicago Loop Alliance Vehicles

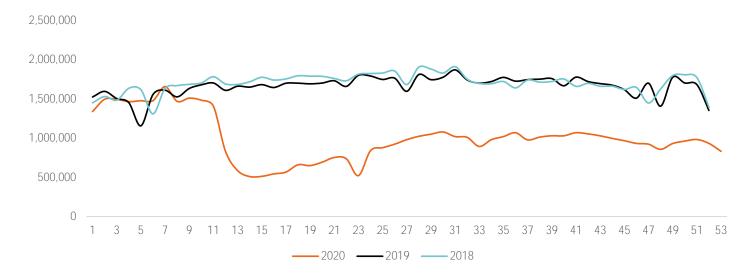
| | 2020 | 2019 | YoY % Change |
|--------------------------|------------|------------|--------------|
| State Street Vehilces | 53,160,514 | 86,536,938 | -38.6% |
| Michigan Avenue Vehicles | 49,948,073 | 87,643,583 | -43.0% |

Key Stats

The busiest week for Vehicles on State Street was week 7 (10 Feb - 16 Feb) with a total of 1,657,962 vehicles, whilst the quietest week was week 14 (30 Mar - 05 Apr) with 510,561 vehicles.

The busiest week for Vehicles on Michigan Avenue was week 7 (10 Feb - 16 Feb) with a total of 1,678,816 vehicles, whilst the quietest week was week 23 (01 Jun - 07 Jun) with 383,176 vehicles.

Annual Performance by Week - State Street Vehicles



Annual Performance by Week - Michigan Avenue Vehicles

